



A minimum of 73 hours to graduate
Application fee \$75

LEVEL 100 – CORE COMPETENCIES

Mandatory 18 Credit Hours Required

Competency courses are taken **OnDemand/Online** and can be accessed anytime, on your own and at your own pace and schedule. Must complete all core courses but not required before taking a live course. Courses taken within 6 months of applying for the GRI program will count.

- Real Estate Law and Practice; 4 CE Hours
- The Code of Ethics: Our Promise to Professionalism; 3 CE Hours
- Forms: What You Should Know; 4 CE Hours
- Antitrust: Let's Fix This!; 3 CE Hours
- By the Book -- How to Craft and Implement Your Office Policy; 4 CE Hours

LEVEL 200 – MARKET KNOWLEDGE

Mandatory 20 Credit Hours Required; 12 Elective Hours

In **level 200**, the GRI course will touch on legal, legislative issues and the commercial side of real estate. You will gain one of three choices of a NAR Designation.

MANDATORY

- Mastering Real Estate Brokerages: The Path to Success; 6 CE Hours
- IAR Fall Conference (held annually); 6 CE Hours
- IAR Legal and Legislative Update (held virtually); 2 CE Hours
- Indiana Commercial RE Symposium (held annually in the Spring & Fall); 6 CE Hours

ELECTIVE

Select 1 NAR Designation Course:

- Accredited Buyer's Representative (ABR); 12 Hours
- Seller Representative Specialist (SRS); 12 Hours
- Seniors Real Estate Specialist (SRES) ; 12 hours
- Green Designation; 12 Hours

LEVEL 300 – SYSTEMS AND TOOLS

Minimum 11 Credit Hours; Must complete Level 100 before starting

In **level 300**, you will cover anything from technology to comparative market analysis. Tools that will help you with your real estate business.

- Melanie McLane, Appraisals & Appraisers: Understanding the Framework; 3 Hours
- Craig Grant-Cyber Security & Tech Risk Management; 6 Hours
- Craig Grant-Understanding AI; 6 Hours
- e-PRO NAR Certification Course; 8 Hours

ELECTIVES

Maximum 12 Credit Hours

Choose 1 of the NAR Certification Courses below:

- Military Relocation Professional; 8 Hours
- At Home With Diversity; 7 Hours
- Real Estate Negotiation Expert (RENE); 12 Hours
- Bias Override; 4 Hours
- Broker Price Opinion Resource (BPOR); 6 hours

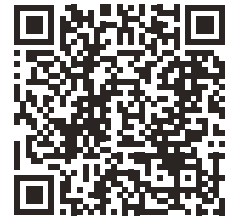
FINAL STEP AFTER GRI COMPLETION

Petition to Graduate

After successfully completing all your course requirements, you are ready to graduate. *Your membership must be in good standing with the National Association of REALTORS®.*

New GRI Designations will be recognized at the IAR Fall Conference. You will receive your GRI Certificate and pin. Please submit the GRI Petition to Graduate Form no later than September 1, to be included in the graduating class.

Scan or click the QR Code to submit your GRI Petition to Graduate



Ready to start your Indiana GRI?
Scan or click the QR Code to apply.

\$75 nonrefundable fee is due upon completion of this application

Scan or click the QR Code to find current GRI course offerings from RECP

